

Financial Services Guide (Part 2)

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This document is Part 2 of the Financial Services Guide (FSG). Part 2 sets out the details of the authorised representatives who are authorised by Hillross Financial Services Limited (Hillross) AFS Licence No: 232705 to provide the financial services offered in Part 1 of this FSG, unless stated otherwise. FSG (Part 1) should only be provided in conjunction with and read together with this FSG (Part 2).

FMD Financial Pty Ltd trading as FMD Financial

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Authorised Representative No.: 247733

Contact details

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Gregory Fagan

Authorised Representative No.: 247625

Practice: FMD Financial Pty Ltd

Qualifications: Bachelor of Economics, Diploma of Financial Planning, Diploma of Applied Finance. & Investment, Certified Financial Planner™, Associate of the Securities Institute of Australia and accredited in ASX Listed Products.

Biography: Greg established FMD Financial in 2001 with a group of colleagues in Melbourne. Greg is FMD Financial's Managing Director and also an Adviser in the Melbourne office. He has been involved in the investment industry since 1992 and has since earned an enviable reputation within the industry for providing high quality services and advice. Greg specialises in developing investment strategies to meet the lifestyle goals for senior executives and high net worth individuals. He helps his clients meet their goals through strategic retirement planning and by providing wealth accumulation advice, whilst delivering disciplined portfolio construction and review. Greg also provides services in respect of Structured Products and Protected Equity Loans.

Payment: Greg Fagan is a Director, employee and shareholder of FMD Financial Pty Ltd and receives salary plus dividends from the company.

Email: greg.fagan@fmd.com.au

David Murray

Authorised Representative No.: 247626

Practice: FMD Financial Pty Ltd.

Qualifications: Bachelor of Business (Banking & Finance), Diploma of Financial Planning, Certified Financial Planner™ and accredited in ASX Listed Products.

Biography: David was part of the founding team that established FMD Financial in 2001. He is both a Director and an Adviser in the Melbourne office and has been involved in the financial planning industry since 1996. David was also a representative of an FPA Education Committee, and was previously part of the Research Committee of a multi-national planning consulting group. Throughout his professional career, David has strengthened his reputation for delivering results to his individual and corporate clientele, due to his financial expertise and his ability to build client rapport.

Payment: David Murray is a Director, employee and shareholder of FMD Financial Pty Ltd and receives salary plus dividends from the company.

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Adam Davenport

Authorised Representative No.: 247524

Practice: FMD Financial Pty Ltd.

Qualifications: Diploma of Financial Planning, Certified Financial Planner™ and accredited in ASX Listed Products.

Biography: Adam was part of the founding team that established FMD Financial in 2001, and is a Director and an Adviser in the Melbourne office. Adam's experience in the financial services industry began in 1990, in the corporate superannuation accounting field before moving into financial planning in 1994. Throughout his career, Adam has gained extensive knowledge and experience in a broad range of technical areas, enabling strategic solutions to be achieved for clients both in the wealth accumulation and retirement planning phases. Adam also provides services in respect of Structured products and Protected Equity loans. Adam aspires to help executives and high net worth individuals set and achieve their financial goals via a disciplined wealth management process.

Payment : Adam Davenport, is a Director, employee and shareholder of FMD Financial Pty Ltd and receives salary plus dividends from the company.

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David Batchelor

Authorised Representative No.: 350675

Practice: FMD Financial Pty Ltd

Qualifications: Bachelor of Business (Business Administration), Diploma of Financial Planning and Certified Financial Planner™.

Biography: David joined FMD Financial in 2010 and is a Financial Planner in the Melbourne office. David's experience in the financial services industry began in 1989, in the superannuation administration field, before moving to financial planning in 1996. Immediately prior to

his role at FMD Financial, David worked at a large multi-national private bank, specialising in personal financial strategies and investments for high net worth individuals, business owners and executives. Today, David provides advice to individuals and families in both the wealth accumulation and retirement phases to help them establish and achieve their financial and lifestyle goals. David is able to achieve this by providing high level strategic and investment advice combined with a disciplined review process.

Payment: David Batchelor is an employee of FMD Financial Pty Ltd and receives a salary plus bonuses from the practice.

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Nicholas Stanley

Authorised Representative No.: 286172

Practice: FMD Financial Pty Ltd.

Qualifications: Bachelor of Commerce (Economics & Finance). Graduate Diploma of Financial Planning and Certified Financial Planner™.

Biography: Nick specialises in the provision of strategic advice in relation to superannuation, retirement income streams, wealth creation, social security, estate planning, insurance, investment portfolio construction, managed fund selection, listed shares, structured products and asset allocation. Nick has been involved in the financial services industry since 1998. Prior to working at FMD Financial, he was employed by a large multi-national financial consultancy in their corporate superannuation department and subsequently as an Associate Planner for their financial planning business. Nick commenced his employment with FMD Financial in April 2007.

Payment: Nick Stanley is an employee and shareholder of FMD Financial Pty Ltd and receives salary plus bonuses and dividends from the company.

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Lauren Clarke

Authorised Representative No.: 322774

Practice: FMD Financial Pty Ltd.

Qualifications: Bachelor of Commerce (Finance & Marketing), and Graduate Certificate of Financial Planning.

Biography: Lauren has been involved in the financial services industry since 2004 and joined FMD Financial in 2006. Having been mentored by the Directors of FMD, Lauren is an integral part of the advisory team who provides strategic advice to our valued clients. As a fully qualified financial adviser, Lauren is dedicated to managing client wealth strategically, prudently and efficiently. Lauren assists clients across a broad spectrum of financial issues ranging from innovative wealth creation strategies through to retirement planning solutions. Lauren's skills and knowledge on complex investment structures and strategies provides her with the expertise to specialise in the area of Self Managed Superannuation.

Payment: Lauren Clarke is an employee and shareholder of FMD Financial Pty Ltd and receives salary plus bonuses and dividends from the company.

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